



# Leverest

How it works

# 5 digital steps towards the SFA

- 1 Get deals / opportunities
- 2 Receive information / Engage in process
- 3 Ask questions
- 4 Provide terms
- 5 Term-grid → SFA

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# 1

## Get deals / opportunities

### 1.1

**Finetune your profile**  
Understanding your requirements and needs helps us to increasingly provide you with opportunities that are more relevant to you.

**Profile**  
Profile information

**Contact information**

Company name\*


Company employees ⓘ

Contact email\* ⓘ

What is your phone number? ⓘ

Company domain ⓘ

**Bank information**

What is your ticket size? ⓘ  


What is your typical ticket size? (median ticket) ⓘ

What is your minimum EBITDA? ⓘ

Would you consider sub-debt (next to senior)? ⓘ

Minimum equity ratio (%) ⓘ

What is your maximum leverage? ⓘ

### 1.2

Leverest provides you with a Relevance Score

Based on your profile information we estimate the “Likelihood of finance”, ie to what extent the given deal/asset is a match for you.

Items per page: 10

Company EBITDA	Business description	Est. opening net leverage	Relevance Score
n/a	n/a	n/a	
n/a	n/a	n/a	
n/a	n/a	n/a	
n/a	n/a	n/a	
n/a	n/a	n/a	



## 2

### Receive information / Engage in process

#### 2.1

The sponsor decides whether to “publish” a deal or not: All public opportunities you will find under “In the market”. You may want to screen these regularly.

Project name	Published on	Deal status	Investor	Revenue (M)	Industry	Business description	Company EBITDA	Est. opening net leverage	Reference Score
Test Deal in the market	16.02.2021	Open	Successful PE Fund	100	100	100	100	100	100
Momentum	05.03.2021	Open	Successful PE Fund	100	100	100	100	100	100
Test Deal dropped	12.02.2021	Open	Successful PE Fund	100	100	100	100	100	100
Test Deal post-nda	11.02.2021	Open	Successful PE Fund	100	100	100	100	100	100

#### 2.2

“Private information”  
Upon interest in an opportunity you request “private information” (most detailed info prior to an NDA).  
If the sponsor invited you to the deal you will immediately access this information level

Project name	Published on	Process status	Investor	Revenue (M)	Industry	Company EBITDA	Business description	Est. opening net leverage	Reference Score
Test Deal private	16.02.2021	Requested	Successful PE Fund	100	100	100	100	100	100
Cover team	16.02.2021	Requested	Successful PE Fund	100	100	100	100	100	100
Week	16.02.2021	Requested	Successful PE Fund	100	100	100	100	100	100
Sample	16.02.2021	Requested	Successful PE Fund	100	100	100	100	100	100
Sticker deal	17.02.2021	Requested	Successful PE Fund	100	100	100	100	100	100

#### 2.3

“Post NDA”  
Upon continued interest, you may sign the provided NDA (either digitally or manually through upload) and you will gain full access to the deal

NDA

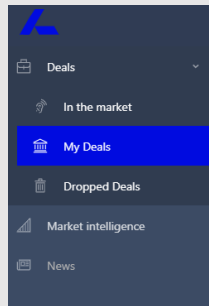
[Download NDA](#)

Uploaded NDA

clipart7095.png  
18.04.2021 19:12  
Bank 1 Leverest Bank-1  
Checked by Leverest: YES

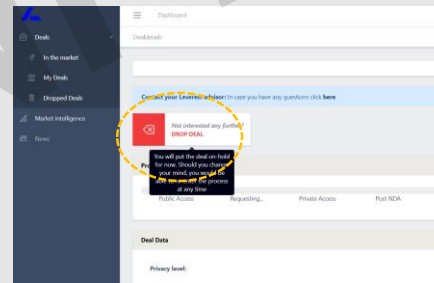
#### 2.4

**My Deals**  
All deals you have private information access to or Post-NDA access will be listed under “My deals”.



#### 2.5

**Drop deal**  
If you are not interested after reviewing the information, you can exit the process by clicking “drop deal”.

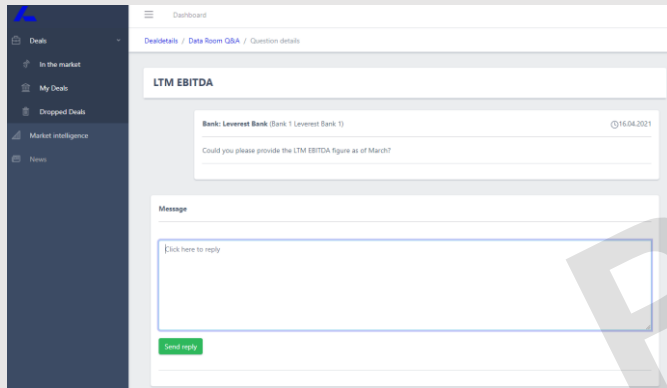


### 3

## Ask questions

### 3.1

You may ask any questions to a deal



### 3.2

And re-answer if question was answered appropriately

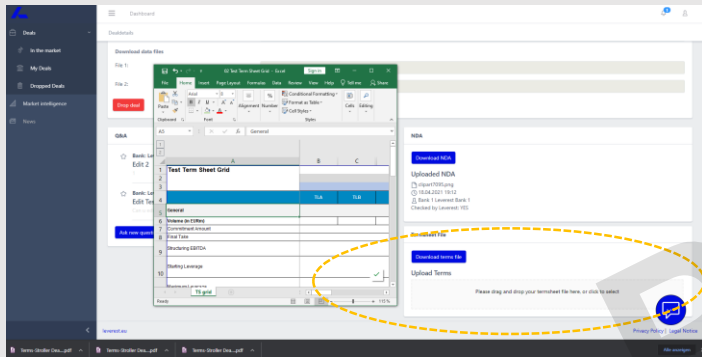


# 4

## Provide terms

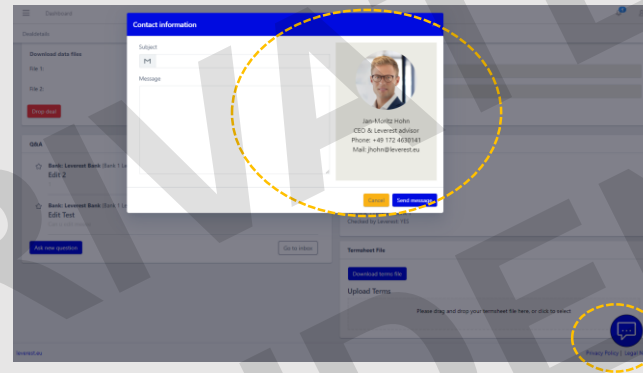
### 4.1

The sponsor will provide a term grid that you can download and will



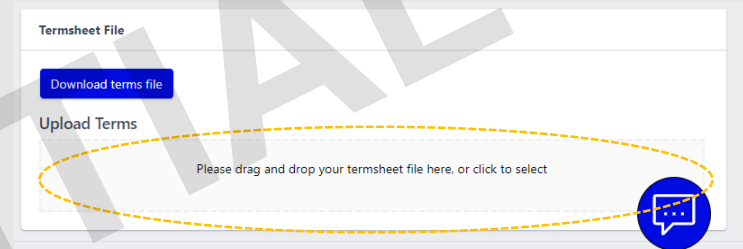
### 4.2

Should you have any questions please feel free to call any time



### 4.3

Once you have received indicative terms you may upload the term sheet via drag&drop.



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Term-grid → SFA

5.1

**Feedback**

The sponsor or Leverest will provide detailed feedback on the terms

5.2

If process is continued at this stage, lawyer to draft SFA based on TS grid.

5.3

SFA negotiation

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